

**FORM NL-6-COMMISSION SCHEDULE**  
(Amount in Rs. Lakhs)

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Travel Insurance		Total Health		Miscellaneous Workmen's Compensation/ Employer's Liability		Public/ Product Liability		
	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	
	Commission & Remuneration	437	1,722	51	156	-	-	51	156	3,388	10,843	13	55	3,401	10,898	586	3,843	342	2,753	0	0	928	5,796	1	8	42	80
Rewards	(96)	205	3	35	-	-	3	35	882	3,173	20	30	903	3,203	69	356	0	0	0	0	69	356	0	2	2	25	
<b>Distribution fees</b>																											
Gross Commission	341	1,927	54	191	-	-	54	191	4,270	14,016	33	84	4,303	14,101	655	3,399	342	2,753	0	0	997	6,152	2	10	44	105	
Add: Commission on Re-insurance Accepted	67	117	0	0	-	-	0	0	-	-	-	-	-	-	120	120	-	-	-	-	-	120	-	-	-	-	
Less: Commission on Re-insurance Ceded	315	1,435	60	196	44	178	104	374	649	2,370	907	3,613	1,556	5,983	42	199	981	2,756	0	0	1,024	2,954	0	1	4	18	
<b>Net Commission</b>	<b>92</b>	<b>609</b>	<b>(6)</b>	<b>(5)</b>	<b>(44)</b>	<b>(178)</b>	<b>(50)</b>	<b>(183)</b>	<b>3,621</b>	<b>11,646</b>	<b>(874)</b>	<b>(3,528)</b>	<b>2,747</b>	<b>8,118</b>	<b>733</b>	<b>3,320</b>	<b>(639)</b>	<b>(3)</b>	<b>(0)</b>	<b>0</b>	<b>94</b>	<b>3,318</b>	<b>1</b>	<b>9</b>	<b>40</b>	<b>88</b>	
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																											
Individual Agents	5	35	0	2	-	-	0	2	623	1,595	6	14	629	1,608	79	389	0	5	-	-	79	394	0	3	0	1	
Corporate Agents-Banks/PII/HFC	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Corporate Agents-Others	309	1,131	0	4	-	-	0	4	82	318	2	6	83	324	257	811	333	1,038	-	-	590	1,850	0	2	0	1	
Insurance Brokers	27	761	53	185	-	-	53	185	262	889	7	25	269	914	317	2,051	8	1,709	-	-	326	3,761	1	5	44	103	
Direct Business - Onlinec	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
MISP (Direct)	-	-	-	-	-	-	-	-	3,297	11,149	17	30	3,314	11,179	-	-	-	-	-	-	-	-	-	-	-	-	
Web Aggregators	-	-	-	-	-	-	-	-	3	52	0	3	3	55	2	147	-	-	-	-	2	147	-	0	-	0	
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Common Service Centers	-	-	-	-	-	-	-	-	3	13	2	7	5	20	0	0	0	1	-	-	0	1	-	-	-	-	
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>TOTAL</b>	<b>341</b>	<b>1,927</b>	<b>54</b>	<b>191</b>	<b>-</b>	<b>-</b>	<b>54</b>	<b>191</b>	<b>4,270</b>	<b>14,016</b>	<b>33</b>	<b>84</b>	<b>4,303</b>	<b>14,101</b>	<b>655</b>	<b>3,399</b>	<b>342</b>	<b>2,753</b>	<b>-</b>	<b>-</b>	<b>997</b>	<b>6,152</b>	<b>2</b>	<b>10</b>	<b>44</b>	<b>105</b>	
<b>Commission and Rewards on (Excluding Reinsurance) Business written -</b>																											
in India	341	1,927	54	191	-	-	54	191	4,270	14,016	33	84	4,303	14,101	655	3,399	342	2,753	0	0	997	6,152	2	10	44	105	
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

Notes:  
(a) The profit/commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.  
(b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium  
(c) Commission on Business procured through Company website

Particulars	FIRE		Marine Cargo		Marine Hull		Total Marine		Motor OD		Motor TP		Total Motor		Health		Personal Accident		Overseas Travel Insurance		Total Health		Workmen's Compensation/ Employer's Liability		Public/ Product Liability		
	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	
	Commission & Remuneration	345	1,515	19	87	-	-	19	87	1,550	6,475	17	75	1,567	6,549	585	2,265	105	700	0	1	691	2,966	3	16	6	29
Rewards	34	106	6	25	-	-	6	25	450	1,857	4	17	454	1,875	84	357	0	0	0	0	84	358	1	4	2	11	
<b>Distribution fees</b>																											
Gross Commission	380	1,621	24	112	-	-	24	112	2,001	8,332	21	92	2,021	8,424	669	2,623	105	700	0	1	774	3,324	4	20	8	40	
Add: Commission on Re-insurance Accepted	5	29	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Less: Commission on Re-insurance Ceded	167	1,350	21	149	51	159	71	308	(559)	(318)	2,163	2,227	1,604	1,909	37	156	326	672	0	0	363	828	0	1	1	15	
<b>Net Commission</b>	<b>218</b>	<b>300</b>	<b>4</b>	<b>(37)</b>	<b>(51)</b>	<b>(159)</b>	<b>(47)</b>	<b>(196)</b>	<b>2,559</b>	<b>8,650</b>	<b>(2,142)</b>	<b>(2,135)</b>	<b>417</b>	<b>6,515</b>	<b>632</b>	<b>2,466</b>	<b>(221)</b>	<b>28</b>	<b>0</b>	<b>1</b>	<b>411</b>	<b>2,496</b>	<b>3</b>	<b>19</b>	<b>7</b>	<b>25</b>	
<b>Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:</b>																											
Individual Agents	4	23	1	3	-	-	1	3	119	375	3	10	122	385	107	449	0	3	-	-	108	452	1	4	0	0	
Corporate Agents-Banks/PII/HFC	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Corporate Agents-Others	300	1,046	2	6	-	-	2	6	97	394	2	8	99	401	239	873	96	686	-	-	335	1,559	1	3	0	1	
Insurance Brokers	76	553	22	103	-	-	22	103	123	468	6	31	129	499	200	845	9	11	-	-	209	856	2	11	8	38	
Direct Business - Onlinec	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
MISP (Direct)	-	-	-	-	-	-	-	-	1,609	6,890	3	15	1,612	6,906	(0)	(0)	-	-	-	-	-	(0)	-	-	-	-	
Web Aggregators	-	-	-	-	-	-	-	-	50	191	4	18	54	209	122	456	-	-	-	-	122	456	0	0	-	0	
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Common Service Centers	-	-	-	-	-	-	-	-	3	14	2	9	5	24	0	1	0	0	-	-	0	1	-	-	-	-	
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>TOTAL</b>	<b>380</b>	<b>1,621</b>	<b>24</b>	<b>112</b>	<b>-</b>	<b>-</b>	<b>24</b>	<b>112</b>	<b>2,001</b>	<b>8,332</b>	<b>21</b>	<b>92</b>	<b>2,021</b>	<b>8,424</b>	<b>669</b>	<b>2,624</b>	<b>105</b>	<b>700</b>	<b>-</b>	<b>-</b>	<b>774</b>	<b>3,324</b>	<b>4</b>	<b>20</b>	<b>8</b>	<b>40</b>	
<b>Commission and Rewards on (Excluding Reinsurance) Business written -</b>																											
in India	380	1,621	24	112	-	-	24	112	2,001	8,332	21	92	2,021	8,424	669	2,623	105	700	0	1	774	3,324	4	20	8	40	
Outside India	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

Notes:  
(a) The profit/commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.  
(b) Separate disclosure to be made for segment/sub-segment which contributes more than 10 percent of the total gross direct premium  
(c) Commission on Business procured through Company website

FORM NL-6-COMMISSION SCHEDULE  
(Amount in Rs. Lakhs)

Particulars	Engineering		Aviation		Crop Insurance		Other segments (b) (Trade Credit)		Other Miscellaneous segment		Total Miscellaneous		Grand Total	Grand Total
	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022	For the Quarter 31st March 2022	Up to the quarter 31st March 2022		
	Commission & Remuneration	11	63	-	-	-	-	8	144	492	4,527	17,344		
Rewards	(0)	4	-	-	-	-	-	1	(1)	5	973	3,596	879	3,836
<b>Distribution fees</b>														
Gross Commission	11	67	-	-	-	-	-	9	143	497	5,500	20,941	5,895	23,059
Add: Commission on Re-insurance Accepted	3	7	-	-	-	-	-	-	-	-	123	127	190	244
Less: Commission on Re-insurance Ceded	20	171	-	-	1,471	5,490	63	66	28	117	4,167	14,800	4,585	16,610
<b>Net Commission</b>	<b>(7)</b>	<b>(98)</b>	-	-	<b>(1,471)</b>	<b>(5,490)</b>	<b>(63)</b>	<b>(58)</b>	<b>115</b>	<b>380</b>	<b>1,456</b>	<b>6,267</b>	<b>1,499</b>	<b>6,693</b>
<b>Break-up of the expenses (Gross) incurred to procure</b>														
Individual Agents	2	6	-	-	-	-	-	-	1	5	711	2,016	716	2,053
Corporate Agents-Banks/FII/HFC	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate Agents-Others	2	7	-	-	-	-	-	-	126	437	802	2,621	1,112	3,757
Insurance Brokers	7	54	-	-	-	-	-	-	9	16	55	662	4,900	5,846
Direct Business - Onlinet	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISP (Direct)	-	-	-	-	-	-	-	-	-	-	3,314	11,179	3,314	11,179
Web Aggregators	-	-	-	-	-	-	-	-	-	-	5	202	5	202
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common Service Centers	-	-	-	-	-	-	-	-	-	-	6	21	6	21
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>11</b>	<b>67</b>	-	-	-	-	-	<b>9</b>	<b>143</b>	<b>497</b>	<b>5,500</b>	<b>20,941</b>	<b>5,895</b>	<b>23,059</b>
<b>Commission and Rewards on (Excluding Reinsurance) Business written -</b>														
in India	11	67	-	-	-	-	-	9	143	497	5,500	20,941	5,895	23,059
Outside India														

Particulars	Engineering		Aviation		Crop Insurance		Other segments (b) (Trade Credit)		Other Miscellaneous segments		Total Miscellaneous		Grand Total	Grand Total
	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21	For the quarter Mar 21	up to the quarter Mar 21		
	Commission & Remuneration	20	68	-	-	-	-	9	258	830	2,546	10,467		
Rewards	6	12	-	-	-	-	3	24	45	571	2,307	611	2,438	
<b>Distribution fees</b>														
Gross Commission	26	80	-	-	-	-	12	283	875	3,117	12,774	3,521	14,507	
Add: Commission on Re-insurance Accepted	1	5	-	-	-	-	-	-	-	1	5	7	34	
Less: Commission on Re-insurance Ceded	26	127	-	-	1,124	6,044	52	53	115	237	3,286	9,215	3,524	10,873
<b>Net Commission</b>	<b>2</b>	<b>(43)</b>	-	-	<b>(1,124)</b>	<b>(6,044)</b>	<b>(52)</b>	<b>(41)</b>	<b>167</b>	<b>638</b>	<b>(169)</b>	<b>3,565</b>	<b>3</b>	<b>3,668</b>
<b>Break-up of the expenses (Gross) incurred to procure</b>														
Individual Agents	3	9	-	-	-	-	-	6	20	239	871	244	897	
Corporate Agents-Banks/FII/HFC	-	-	-	-	-	-	-	-	-	-	-	-	-	
Corporate Agents-Others	3	12	-	-	-	-	-	194	699	632	2,676	934	3,727	
Insurance Brokers	20	59	-	-	-	-	12	83	157	451	1,632	549	2,288	
Direct Business - Onlinet	-	-	-	-	-	-	-	-	-	-	-	-	-	
MISP (Direct)	-	-	-	-	-	-	-	-	-	1,612	6,906	1,612	6,906	
Web Aggregators	-	-	-	-	-	-	-	-	-	177	666	177	666	
Insurance Marketing Firm	-	-	-	-	-	-	-	-	-	-	-	-	-	
Common Service Centers	-	-	-	-	-	-	-	-	-	5	24	5	24	
Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-	-	
Point of Sales (Direct)	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other (to be specified)	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>TOTAL</b>	<b>26</b>	<b>80</b>	-	-	-	-	<b>12</b>	<b>283</b>	<b>875</b>	<b>3,117</b>	<b>12,774</b>	<b>3,521</b>	<b>14,507</b>	
<b>Commission and Rewards on (Excluding Reinsurance) Business written -</b>														
in India	26	80	-	-	-	-	12	283	875	3,117	12,774	3,521	14,507	
Outside India														